

Engine Leasing Seminar

17 September 2019, Holiday Inn Kensington High Street, London



Highlights:

- ◆ A look at the Future & Trends for Engine Leasing
- ◆ Considerations for short and long term leasing
- ◆ Legal Issues—What's New in 2018
- ◆ Managing a Lease Return
- ◆ A look at the Future & Trends for Engine Leasing
- ◆ Considerations for short and long term leasing
- ◆ Green Time Leasing
- ◆ Engine Selection considerations

Supporting Publications:

AVI TRADER
The Aviation News Source

AVIATOR

ASDMedia
online media publishing

CONFERENCE
locate.com

08.00 Registration tea/coffee

08.50 Welcome/Introduction

Moderator: Speaker tba

09.00 Spare Engine Leasing

Speaker tba

- Considerations for short term leasing
- Considerations for long term leasing
- How will the rise of integrated service packages affect the engine lease market?

09.40 Engine Valuations & Values

Speaker tba

Commercial View on the selection process & on End-of-life

Speaker tba

- Factors considered by airlines, lessors and financiers when selecting an engine.
- New vs old – selecting an engine to meet profit and risk profile.
- Managing end of life, pitfalls and opportunities.

10.30 Refreshment Break

Green Time Leasing

Speaker tba

- Green Time (GT) Leasing defined
- What types of carriers enter into GT leases – large or small?
- What are the risks to GT lessors and lessees?
- Simplified structure – no GTA, no reserves, “burn cycles, till their done”
- What happens after return to lessor

10.50

11.30 Engine Legal Issues—What’s New in 2018

Speaker tba

- Attachment and PBH transfer
- Cape Town ratification
- Recent legal cases

12.15 Luncheon

13.15 Engine Maintenance Management

Speaker tba

- Options available – one size does not fit all
- Pros and cons of various approaches
- Developments and the future

14.00 Engines Shop Visits

Speaker tba

- Workscoping; LLP build strategies
- Engine shop visit records
- SB/AD embodiment and building the engine to support the specific operation
- DER and PMA; Invoices
- Critical Influencing parts

14.40 Engine Lifecycle Management (Panel Discussion)

Speakers tba

- What the OEMs are doing to support lessors
- How is the conflict between OEM power by the hour revenues and maintenance reserve collections by the lessor being overcome
- What solutions are out there
- Ownership of spare engines vs. short term leasing vs. pooling arrangements
- Innovation/Digitalization

15.30 Refreshment Break

16.00 Engine Lease Returns

Speaker tba

- Managing a lease return
- ECM or Test Cell?
- On wing testing; The VBSI
- Paperwork and records expectations
- The inventory, Parts issues
- Housekeeping & preparation to next lease

16.40 Entry Into Service Issues & Impact on Fleet and Residual Values

Speaker tba

17.10 Seminar concludes

Who should attend: *Financiers, Lessors, Airlines, Lawyers, Engine & Technical Personnel and anyone new to the industry or wishing to gain a fuller understanding of the issues*

Forthcoming Events

Aircraft Economic Life Summit, 20 Nov, Dublin

Operating Lease Seminar, 19-21 March 19, Dublin

Fees per delegate

I wish to register for: (please tick)
£695.00 + 20% VAT (Total £ 834.00) per person

No. delegates _____
10% discount if **booked before 5 Aug 2019**
Plus save £80 if you book both events in London.

Total _____

Registration Fee – includes conference participation, luncheon & documentation. **All bookings are deemed binding upon receipt of the registration form.**

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at £350.00 plus VAT.

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Please *photocopy* this form for *additional delegates*

Administrative & Delegate Details

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If you are unable to attend you may send a substitute. Cancellation must be notified in writing. Up to **27 Aug 19**, you will receive a refund less 10% admin charge. **After then you are liable for the full fee.**

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Venue:

Holiday Inn Kensington High Street, London, UK
Tel: +44 (0) 207 368 4041 Web: <https://www.holidayinn.com/hotels>
Bedroom rate: £140.00 inc tax and breakfast (single room).

The cut-off date for the *reduced rate* is **17 August 2019**. **Quote:**
EVER180918 when booking

Attire: Smart/Casual

Travel & Accommodation:

Delegates are responsible for booking and arranging their own transport and accommodation. You are advised to **book early** to ensure availability. To get the reduced rate you should state Everest Events when booking.

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