THE ROAD AHEAD FOR ASSET MANAGEMENT

A journey of challenges or triumphs

18 April 2018, The Gibson Hotel, Dublin, Ireland

Highlights:
- Financial, Technical and Commercial Insights
- Gaining exposure to the best practices and standards
- Overview of Asset Management Challenges
- Unique insight to Emerging Markets
- Aircraft & and Engine Assets Market Trends
- Re-possession and End-of-Life Market Developments

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The Road Ahead for Asset Management
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OBJECTIVE: This seminar is an opportunity to be informed of the latest developments and trends in aircraft asset management. It will focus on the road ahead for asset management, emerging markets, repossession, end-of-life assets and an overview of aircraft asset management providing a valuable insight to maximizing your asset value.

PROGRAMME

08.00  Registration and Tea/Coffee

08.50  Welcome & Introduction: Eileen Guerin, AVP Sales & Marketing, Acumen Aviation

09.00  Opening Address: Dublin’s Role in Aircraft Leasing
        Andy Carlisle, Chief Technical Officer, Goshawk

09.30  How Digital Can Lead the Way in Asset Management—beyond just Records
        Alok Anand, CEO, Acumen Aviation

10.10  Repossession of Aircraft—What Steps to Take
        Legal & Practical Issues
        Mike Skinner, CEO, AMS Aircraft Services Ltd
        Giles Kavanagh, Partner, HFW
        • Cape Town Convention
        • Local Legal Systems
        • Best Practice to Follow

10.40  Refreshment Break

11.10  Airworthiness & Continuing Compliance
        Declan Fitzpatrick, Safety Regulation Division, Irish Aviation Authority

11.30  Engine Assets—a Never-Ending Road Ahead
        Denise Mangan-Fahy, SVP Portfolio Planning & Operations, GE Capital Aviation Services
        • New Engine Variants
        • Maintenance Review Requirements
        • Mature Engine Values—a look ahead

12.10  Records and Contracts—Harmonizing Transition Requirements
        Aileen Carroll, Technical Records Leader, GECAS
        • Most commonly misunderstood terms
        • Most valuable records
        • Most high-risk contract clauses

12.50  Lunch

13.50  Maximise Your Asset Value
        Bryson Monteleone, Aviation Finance Advisory, PWC Ireland
        • What is Value?
        • How do I ensure Value?
        • Proactive Management
        • Bringing it all together

14.40  End of Life Assets
        John McCarthy, COO, EirTrade Aviation Ireland
        • Has the road narrowed for End of Life Assets potentially, or is there just a bend in the road?

15.20  Refreshment Break

15.50  Engine Assets—a Never-Ending Road Ahead
        Denise Mangan-Fahy, SVP Portfolio Planning & Operations, GE Capital Aviation Services
        • New Engine Variants
        • Maintenance Review Requirements
        • Mature Engine Values—a look ahead

16.30  Planning for the Financial & Commercial Bumps in the Road—Panel Discussion
        Moderator: Julian Rouchy-Kelly, COO, Accipiter Holdings Ltd
        Siggi Kristnsson, CEO, Volito Aviation AB
        Shane Matthews, Head of Strategic & Market Analysis, SMBC Aviation Capital
        Fabiola Jaymond, Manager, Aircraft Asset Management, Lufthansa Group
        John McCarthy, COO, EirTrade Aviation Ireland
        • Airline Failures
        • Maintenance Reserves
        • Force Majeure

17.15  Seminar concludes

17.30  Networking sponsored by


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Venue:
Gibson Hotel, Point Village, Dublin 1, Ireland.
Tel: +353 1 681 5000. Web: http://www.thegibsonhotel.ie
Bedroom rate: €169.00 inc tax and breakfast (single room).
The cut-off date for the reduced rate is 18 March 2018.

Attire: Smart/Casual

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